

College of Engineering, Pune
END SEMESTER EXAM April 2011
Year -S.Y. B. Tech
(AS-201) - (Introduction to Psychology)

Day & Date- Saturday 30/4/2011

Max. Marks-30

Timing- 2 to 3.30 p.m.

Duration – 90 minutes.

Instructions:

1. All questions are compulsory.
 2. Mobile phones are strictly prohibited.
 3. Figures to the right indicate full marks.
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Q 1 A) Answer the following in one Word.

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- a) The person who is always with different types of ideas can be described as----
- b) The person ready to work for the society without any expectations, his behavior is known as -----.
- c) The person who talks, walks or drives faster than normal people is known as ---
- d) The person ready to modify his behavior will have a higher score in-----
- e) The process which adds meaning to sensation is known as -----

B) Explain the following concepts in brief. (Any two)

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1. Communication
2. Positive attitude
3. Personality.

Q.2 Write short notes (Any two)

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- 1) Non verbal communication.
- 2) Memory techniques.
- 3) Projective technique.
- 4) Measures of creativity.

Q.3 Explain the theory of Panchkosh in detail.

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OR

Explain stress management techniques in detail.